

BUCK THE TRENDS AND SELL MORE HOTEL ROOMS

Benjamin Deramus

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It works on an asset-light, franchisebased model with hotel partners and offers customers unprecedented value-for-money. Growth Potential: Grew from 4 hotels, 81 rooms, and 50 room nights in July to hotels, 4, rooms, and 3, room nights now. Revenue: Works on an per cent commission structure with hotel partners. Getting money into your pockets can be .

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AttheOrlandoFourSeasons,notonlycanyouchoosehowmuchyouwantwithout Crabbe graduated from the University of Southern California.